## GALLUP



# CliftonStrengths<sup>®</sup> Top 5 for Elizabeth Peterson



This report presents your five most dominant CliftonStrengths revealed by your responses to the CliftonStrengths assessment. Use this report to learn more about these strengths, how they uniquely show up in your life and how you can use them to fulfill your potential.

## 1. Achiever®

You work hard and possess a great deal of stamina. You take immense satisfaction in being busy and productive.

## 2. Competition<sup>®</sup>

You measure your progress against the performance of others. You strive to win first place and revel in contests.

## 3. Analytical<sup>®</sup>

You search for reasons and causes. You have the ability to think about all of the factors that might affect a situation.

## 4. Responsibility®

You take psychological ownership of what you say you will do. You are committed to stable values such as honesty and loyalty.

## 5. Restorative<sup>™</sup>

You are adept at dealing with problems. You are good at figuring out what is wrong and resolving it.

**EXECUTING** themes help you make things happen.

**RELATIONSHIP BUILDING** themes help you build strong relationships that hold a team together.

**INFLUENCING** themes help you take charge, speak up and make sure others are heard.

**STRATEGIC THINKING** themes help you absorb and analyze information that informs better decisions.

- 1. Achiever
- 2. Competition
- 3. Analytical
- 4. Responsibility
- 5. Restorative

# You Are Uniquely Powerful

Your unique sequence of CliftonStrengths and the personalized Strengths Insights in this report are the result of your answers to the CliftonStrengths assessment.

We designed this report to help you learn more about your most dominant CliftonStrengths: what they are, how they interact and how to use them to succeed.

#### What do the colors mean?

Each of the 34 CliftonStrengths fits into one of four domains. These domains describe how CliftonStrengths helps you execute, influence others, build relationships, and absorb and think about information.

#### EXECUTING

- Achiever
- Arranger
- Belief
- Consistency
- | Deliberative
- | Discipline
- Focus
- Responsibility
- Restorative

#### RELATIONSHIP BUILDING

- Adaptability
- Connectedness
- Developer
- Empathy
- Harmony
- Includer
- Individualization
- Positivity
- Relator

#### INFLUENCING

- Activator
- Command
- Communication
- Competition
- Maximizer
- Self-Assurance
- Significance
- Woo

#### STRATEGIC THINKING

- Analytical
- Context
- Futuristic
- Ideation
- Input
- Intellection
- Learner
- Strategic



#### EXECUTING

# 1. Achiever®

#### What Is Achiever?

Achievers have a constant need for attainment. They have an internal fire burning inside them. It pushes them to do and achieve more. People with strong Achiever talents feel as if every day starts at zero. By the end of the day, they must accomplish something meaningful to feel good about themselves. And "every day" means every single day: workdays, weekends, holidays and even vacations. If the day passes without some form of achievement, no matter how small, Achievers feel dissatisfied. After finishing a challenging project, they rarely seek with a reward of a rest or an easy assignment. While they appreciate recognition for past achievements, their motivation lies in striving toward the next goal on the horizon.

# Why Your Achiever Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

	Achiever	Competition	Analytical	Responsibility	Restorative
Because of your strengths, you labor to create a future that bears little resemblance to your past. You choose to be a forward-looking person rather than someone who holds on to what was and never will be again.					
	• •			ndurance to withstand people are capable o	
or da		s, issues, opportunit	•••		ghly documented facts ons, or solutions occupy
Feel more	ing fully engaged in w	hat you do is a majoi pursue. Given your a	r source of satisfa ability to withstand	d hardship, adversity, a	re is always something

It's very likely that you exhibit the physical and mental endurance needed to continuously toil long after others have stopped working. You are hardwired to pursue goals until they are reached. When obstacles arise, you become even more determined to succeed.

- 2. Competition
- 3. Analytical
- 4. Responsibility
- 5. Restorative

How Achiever Blends With Your Other Top Five Strengths

## **ACHIEVER + COMPETITION**

Your drive to complete things comes from within, and your drive to win comes from comparing yourself with those around you.

## ACHIEVER + ANALYTICAL

Your mind works overtime to understand how something works, and your hands work overtime to get something accomplished.

## ACHIEVER + RESPONSIBILITY

You get things done — sometimes because it feels so good and sometimes because you promised someone you would.

## **ACHIEVER + RESTORATIVE**

For you, a good day is getting everything on your to-do list done or fixing something that is broken. A great day is when you do both.

# Apply Your Achiever to Succeed

#### Use a scoring system to keep track of all achievements.

- Display metrics that matter in a place where you can see them often. The visual measurement of your productivity will encourage you to keep making progress toward your goals.
- Put personal achievements on your scoring system. This will help you direct your busy energy toward family and friends and work.



#### INFLUENCING

# 2. Competition<sup>®</sup>

#### What Is Competition?

Competition is rooted in comparison. For people with strong Competition talents, their performance is their ultimate yardstick. When they look at the world, they are instinctively aware of other people's performance. They aspire to be the best and will work hard to excel — especially when compared with others. It's not about the effort; it's about the win. Regardless of effort or intention, even if they reach their goal, their achievement will feel hollow if they did not outperform their peers. They need to compare. If they can compare, they can compete, and if they can compete, they can win.

# Why Your Competition Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Achiever	Competition	Analytical	Responsibility	Restorative

Because of your strengths, you rely on reason to make sense of facts, events, people's behavior, problems, or solutions. You consistently outmaneuver others when comparisons are being made between your results and theirs.

Driven by your talents, you spontaneously gather numerous insights about what an individual thinks, feels, needs, is motivated by, or does well. In many cases, you observe people to better understand them. This probably gives you the advantage you need to outperform or outscore them.

Chances are good that you approach most win-lose situations in a practical and realistic manner. When you are intent on being victorious, you automatically extinguish any sentimental feelings you have toward your rivals.

It's very likely that you may join certain teams to enhance your odds of attaining fame, fortune, power, prestige, promotions, or success. Sometimes you do things to build up your resume.

Instinctively, you labor tirelessly when you know your performance and results are being compared to those of other people. You probably find it hard to recall a time when you failed for lack of effort. You are naturally motivated to be the very best — not merely one of the top finishers. Your satisfaction comes from being "number one."



### 2. Competition

- 3. Analytical
  - 4. Responsibility
- 5. Restorative

How Competition Blends With Your Other Top Five Strengths

## **COMPETITION + ACHIEVER**

Your drive to complete things comes from within, and your drive to win comes from comparing yourself with those around you.

## **COMPETITION + ANALYTICAL**

For you, victory can't be confirmed by emotions. The proof of a real victory is found in scores or metrics.

## **COMPETITION + RESPONSIBILITY**

Your strong desire to win never causes you to compromise your ethics or ignore the rules. Cheaters are losers.

### **COMPETITION + RESTORATIVE**

One of your primary strategies for victory is identifying flaws and mistakes and working to reduce or eliminate them.

# Apply Your Competition to Succeed

Identify scores against which you can measure your achievements.

- Measure your success in your most important tasks. Ask those around you for feedback to ensure you are not sacrificing relationships for the sake of winning.
- □ Find someone you admire to use as a standard for success. Comparing your progress against theirs will give you a measurement for winning you can be proud of.



#### STRATEGIC THINKING

# 3. Analytical<sup>®</sup>

#### What Is Analytical?

People with strong Analytical talents challenge others to prove it. They take a critical approach to what others might quickly accept as truth. They search for the reasons why things are the way they are. They want to understand how certain patterns affect one another: how they combine, the outcome and if the result fits with the theory or the situation. Others see them as logical and rigorous. Some might feel that they are negative or unnecessarily critical when they are simply trying to understand something. They bring an objective and dispassionate examination to things enabling them to find the causes and effects, and then developing clear thoughts based on facts.

# Why Your Analytical Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Achiever	Competition	Analytical	Responsibility	Restorative

Instinctively, you are rarely pressured into a decision by emotional pleas. You rely on sound reasoning to make informed choices. You are level-headed, calm, and poised when solving problems. You concentrate on the facts to draw clear and understandable conclusions.

It's very likely that you intentionally examine all aspects of problems, difficulties, or obstacles. You are quite comfortable when you have ample time to thoroughly study the facts. Afterward, you are sure to feel prepared to draw conclusions, answer questions, propose solutions, or design plans.

Chances are good that you may bring a logical perspective to your team's tasks or to work in general. Perhaps you break down projects into small parts. Sometimes you determine the importance and urgency of each step. You might decide what must be done first, second, or third. You might waste little time getting started once your plan is finalized.

By nature, you truly enjoy instructing people. You prefer to invest your time in trainees or students who genuinely appreciate your carefully reasoned approach to a particular topic.

Because of your strengths, you keep a tight rein on your emotions. You are cautious and reserved. Rather than add to the drama of a situation, you simply study the facts. You waste little time discussing your own and others' feelings. Instead, you consider the evidence. You weigh the consequences of whatever is said and done. People realize you need time to think. They know your judgment is rarely clouded by personal feelings or opinions.

2. Competition

#### 3. Analytical

- 4. Responsibility
- 5. Restorative

How Analytical Blends With Your Other Top Five Strengths

## ANALYTICAL + ACHIEVER

Your mind works overtime to understand how something works, and your hands work overtime to get something accomplished.

## ANALYTICAL + COMPETITION

For you, victory can't be confirmed by emotions. The proof of a real victory is found in scores or metrics.

## ANALYTICAL + RESPONSIBILITY

You are a serious person who approaches life reasonably and honorably. You seek truth and speak truth.

## ANALYTICAL + RESTORATIVE

Your ability to recognize patterns helps you when you encounter real problems that require logical solutions.

# Apply Your Analytical to Succeed

#### Find ways to express and put your thoughts into action.

- □ Find credible data and facts to help support your thinking. Use these sources of information to reinforce your thought process when talking with others.
- Provide simple, logical and objective advice to the people that matter most to you. Your ability to uncover the essential facts can transform complex situations into understandable actions.



#### EXECUTING

# 4. Responsibility°

#### What Is Responsibility?

People with strong Responsibility talents take psychological ownership of anything they commit to, whether it is large or small, and they feel emotionally bound to follow it through to completion. They keep their promises and honor their commitments. They don't let people down, and they work very hard to fulfill all of their responsibilities and keep their word.

## Why Your Responsibility Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

	Achiever	Competition	Analytical	Responsibility	Restorative	
weakr	It's very likely that you are occasionally willing to be vulnerable. Perhaps you claim your talents or admit your weaknesses. Your openness may help some people know you better as a person. Your straightforward style may convince others you are honest, dependable, and reliable.					
Because of your strengths, you genuinely feel pleased with yourself and life in general when you do tasks correctly and behave in accordance with your core values.						
By nature, you place a premium on doing everything correctly. Whatever you are involved in or associated with must typify — that is, symbolize — accuracy and precision. Your high standards demand exactness.						
Driven by your talents, you possess an inner drive to attain your high standards of excellence. Satisfying work and a passion for accountability fuel your zeal to do things very carefully. You want others to view you and your work favorably.						
dones	Instinctively, you conduct yourself in a proper, ethical, legal, and upright manner to avoid feeling you have done something wrong. You truly regret making a mistake, violating a rule, breaking a trust, or producing poor results. You set high standards for yourself in various areas of your life.					

- 2. Competition
- 3. Analytical

#### 4. Responsibility

5. Restorative

How Responsibility Blends With Your Other Top Five Strengths

## **RESPONSIBILITY + ACHIEVER**

You get things done — sometimes because it feels so good and sometimes because you promised someone you would.

## **RESPONSIBILITY + COMPETITION**

Your strong desire to win never causes you to compromise your ethics or ignore the rules. Cheaters are losers.

## **RESPONSIBILITY + ANALYTICAL**

You are a serious person who approaches life reasonably and honorably. You seek truth and speak truth.

## **RESPONSIBILITY + RESTORATIVE**

You are willing to sacrifice and serve so that something or someone broken can be mended.

# Apply Your Responsibility to Succeed

#### Be selective about what you agree to take on.

- Choose your commitments wisely and focus on the things you genuinely enjoy doing.
  Prioritize your tasks so they align with your passions so you can perform at your best without feeling stressed out.
- □ While you have a reputation for staying true to your commitments, be sure to carefully choose your tasks to protect your wellbeing.



#### EXECUTING

# 5. Restorative<sup>™</sup>

#### What Is Restorative?

People with strong Restorative talents love to solve problems. While some are discouraged when they encounter yet another breakdown, this energizes those with strong Restorative talents. They enjoy the challenge of analyzing symptoms, identifying what is wrong and finding the solution. They like bringing things back to life by fixing them or rekindling their vitality. In short, they bring courage and creativity to problematic situations.

## Why Your Restorative Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

-				
Achiever Co	mpetition	Analytical	Responsibility	Restorative
Instinctively, you usually offer pe or done better.	eople useful sug	ggestions about v	vhat needs to be fixe	ed, upgraded, renovated
Because of your strengths, you mare critical of certain projects, so out flaws, mistakes, or missed of your personal and professional s conquering your limitations is a g	plutions, or idea pportunities. Yo shortcomings. Y	is. Maybe you are our critical nature You are hardwirec	the person some ir explains why you co to fix any problems	ndividuals rely on to poir poncentrate on identifying
By nature, you gravitate toward p honest feedback. You especially deficiencies, or make upgrades.	/ seek informati	2	-	
Driven by your talents, you are ir someone else, an object, or a sit flaws, or failings.		-		-

Chances are good that you meet your deadlines. You continually think about what you must do better or more efficiently. You are determined to find new ways to complete your assignments on schedule. You are delighted when you can finish them before they are due.



- 1. Achiever
- 2. Competition
- 3. Analytical
- 4. Responsibility
- 5. Restorative

How Restorative Blends With Your Other Top Five Strengths

## **RESTORATIVE + ACHIEVER**

For you, a good day is getting everything on your to-do list done or fixing something that is broken. A great day is when you do both.

## **RESTORATIVE + COMPETITION**

One of your primary strategies for victory is identifying flaws and mistakes and working to reduce or eliminate them.

## **RESTORATIVE + ANALYTICAL**

Your ability to recognize patterns helps you when you encounter real problems that require logical solutions.

## **RESTORATIVE + RESPONSIBILITY**

You are willing to sacrifice and serve so that something or someone broken can be mended.

# Apply Your Restorative to Succeed

Identify simple problems with big potential for improvement.

- □ Volunteer to help with quick fixes for issues you notice. While a simple fix may be easy for you to see, it may be elusive to others when contending with the same problems.
- □ Be patient when addressing complex situations with many components. Acknowledge that fully restoring such processes can take time.

# What's Next?

Take these steps to start unlocking your full potential using your CliftonStrengths.



## Learn to Use Your Dominant Strengths

Read about each of your top five CliftonStrengths in this report and reflect:

- What did you read that **inspires** you?
  - What did you read that **surprises** you?
- What did you read that **excites** you?
- What did you read that challenges you?

<u>Click here</u> or scan the QR code to complete the following exercise for each of your top five CliftonStrengths:

#### Name It

• Pick one of your top CliftonStrengths.

• List the words or phrases you read about this strength that resonate strongly with you.

#### Claim It

• When has this strength helped you be successful in the past?

• How does this strength help you be successful in your role?

#### Aim It

• In what two ways could you start using this strength more intentionally right away?

Hint: Read the action items in this report and on your my.gallup.com dashboard for ideas.



**Click to View Activity** 



# Use Your Resources in Gallup® Access



Our dedicated platform is focused on helping you fulfill your potential using your CliftonStrengths.

# <u>Click here</u> or scan the QR code to sign in to your <u>my.gallup.com</u> account.

Inside, you'll find articles, videos, learning modules and other tools created specifically for your strengths-based development.



# Explore All 34 of Your CliftonStrengths®

<b>1</b>	

Already have your CliftonStrengths 34 report? Great! Take some time to explore your full results.

If you don't have it yet, <u>click here</u> or scan the QR code to learn how your CliftonStrengths 34 report can help you:

- reveal your complete talent profile of 34 CliftonStrengths
- learn how to use your top 10 CliftonStrengths to set and achieve goals

• navigate your 11-34 CliftonStrengths, including understanding and managing weaknesses



# Apply Your CliftonStrengths<sup>®</sup> in Specific Roles

Take time to explore any role-based CliftonStrengths reports you already have.

If you don't have any, <u>click here</u> or scan the QR code to browse a range of reports tailored to specific roles and responsibilities.

We offer a suite of reports designed to help you use your CliftonStrengths to excel in various areas, whether it's in management, leadership or even as a student.



# Engage in a Conversation About Your CliftonStrengths<sup>®</sup>



Share your CliftonStrengths results with the people closest to you, including your family, friends, coworkers and teammates.

Spend time talking about your CliftonStrengths with a coach, manager, mentor or adviser — someone invested in your personal and professional development.

<u>Click here</u> or scan the QR code for helpful ways to share and discuss your CliftonStrengths with others.

### COPYRIGHT STANDARDS

This document contains proprietary research, copyrighted and trademarked materials of Gallup, Inc. Accordingly, international and domestic laws and penalties guaranteeing patent, copyright, trademark and trade secret protection safeguard the ideas, concepts and recommendations related within this document.

The materials contained in this document and/or the document itself may be downloaded and/or copied provided that all copies retain the copyright, trademark and any other proprietary notices contained on the materials and/or document. No changes may be made to this document without the express written permission of Gallup, Inc.

Any reference whatsoever to this document, in whole or in part, on any webpage must provide a link back to the original document in its entirety. Except as expressly provided herein, the transmission of this material shall not be construed to grant a license of any type under any patents, copyright or trademarks owned or controlled by Gallup, Inc.

Gallup<sup>\*</sup>, CliftonStrengths<sup>\*</sup>, Clifton StrengthsFinder<sup>\*</sup>, StrengthsFinder<sup>\*</sup> and each of the 34 strengths theme names are trademarks of Gallup, Inc. All rights reserved. All other trademarks and copyrights are the property of their respective owners.